

Investment and M&A Opportunities in HEALTHCARE

WHERE HEALTHCARE ENTREPRENEURS,
INVESTORS & DEAL-MAKERS MEET

FEBRUARY 1 - 2, 2012

NASHVILLE CONVENTION CENTER
NASHVILLE, TN

**Welcome to Nashville! Over 125 Healthcare Leaders, Investors & Deal-Makers
From the following Companies & Organizations (at press time)...**

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E-GEN



International Institute for Business Information & Growth LLC

Dear Colleague:

I am pleased to welcome you to iiBIG's 5th Annual "Investment and M&A Opportunities in HEALTHCARE," at the Nashville Convention Center in the great city of Nashville.

This conference couldn't be happening at a more opportune time.

According to a recent report by "Healthcare M&A Report" (one of our conference marketing partners), "health care merger and acquisition volume totaled \$58.9 billion in the third quarter of 2011, placing the sector on pace to strongly surpass its volume in 2010 ... exceeding last year's activity by about 20%." And more good news: Deal-making in the healthcare sector is expected to keep up this level of activity in 2012.

By attending this year's conference, participants will hear from an executive speaking faculty representing of over 40 knowledgeable insiders on:

- How the 2012 Elections and pending court cases involving healthcare will affect the deal-making environment
- How entrepreneurs are building stronger business models by adopting cost efficiencies at the payor/payee intersection.
- How both financial and strategic investors are assessing the 2012 landscape – and where they anticipate the best returns are to be had
- How consolidation in both the for-profit and non-profit hospital sector is creating opportunities for both buyers and sellers
- How real estate is being leveraged to facilitate more deal-making in the healthcare sector
- How creative funding strategies and more capital sources are helping to get more deals done

Now in its 5th year – this conference has become the place where healthcare entrepreneurs, investors and deal-makers meet. The business intelligence and networking is second to none – and Nashville is the place to be!

Best Regards,

Don Buford, CEO
International Institute for Business Information & Growth LLC



P.S. iiBIG's Healthcare M&A Conferences are PROVEN successes. To see a list of our past attendees go to: www.iiBIG.com/healthcarema - then click on "PAST ATTENDEES."

Hear and Learn From Our Executive Speaking Faculty (Confirmed at Press Time)

Donald Adam, SVP/Chief Development Officer,
LHC Group, Inc.

Leslie Anderson, Managing Director, Commercial Business Banking, **BMO Harris Bank**

Stephanie Anderson, Chief Acquisitions Officer - Senior Housing, **Health Care REIT, Inc.**

Khursheed Anwer, PhD, President & CSO, **EGEN, Inc.**

Sam "Bo" Bartholomew, III, CEO, **PharmMD Solutions LLC**

Monika Brown, VP Corporate Strategy & Business Development, **McKesson Corporation**

Bradford C. Burkett, Senior Managing Director,
Epsilon Securities LLC

Paul Candino, CEO, **Palladian Health**

Richard Cohen, President, **The Walden Group, Inc.**

Trey Crabb, President, **Health Strategy Partners**

Terry Crabtree, Interim CEO, **Deaconess Associations, Inc.**

Dan Davidson, Managing Director,

Coker Capital Advisors LLC

William Drehkoff, Principal, **Linden Capital Partners**

Stephen Dresnick, MD, President,

Dresnick Healthcare Advisors

Steven Elek, III, Partner-in-Charge, Healthcare Transaction Services, **PwC**

Barry Freeman, Partner, **Summer Street Capital Partners**

Michael Goldenberg, President,

Health Realty Advisors, Inc.

Keith Gregg, Chairman, **JRG Ventures**

Brendyn Grimaldi, VP, **Halyard Capital**

Kenneth Hawkins, SVP, Acquisitions & Development,

Community Health Systems

James Hoffman, SVP Business Development,

lasis Healthcare Inc.

Angela Humphreys, Member, **Bass, Berry & Sims PLC**

Jone Koford, President, Strategic Growth & Development, **LifePoint Hospitals, Inc.**

Scott Linch, Partner-in-Charge, Transaction Advisory Services, **Dixon Hughes Goodman LLP**

Burk Lindsey, Managing Director Healthcare Investment Banking, **Raymond James & Associates**

Ari Markenson, Of Counsel,

Benesch Friedlander Coplan & Aronoff LLP

Jeffrey Nahley, Managing Director,

Signal Hill Capital Group LLC

Frank Nelson, Executive Director, Medical/Academic Practice Group, **Cushman & Wakefield of**

Massachusetts, Inc.

Joseph Nowoslawski, MD, Managing Director,

Nova Venture Fund

Pawel Pietrasienski, Minister Counselor, Chief of Trade & Investment Section, **Embassy of the Republic of Poland**

Bill Siren, Practice Leader, Healthcare Consulting,

AlixPartners, LLC

Chris Smith, SVP, **Healthcare Finance Group, Inc.**

Marshall Sonenshine, Chairman & Managing Partner,
Sonenshine Partners

Timothy J. Spillane, SVP, Corporate Development,

AMERIGROUP Corporation

Gregg Talbert, Managing Director, **Eli Lilly & Company**

Curtis Thorne, President & CEO, **MedSolutions**

Daniel Timblin, Vice President & Treasurer,

BlueCross BlueShield of Tennessee

Richard Walawender, Partner, Head of Corporate

Group, **Miller Canfield**

Howard Wall III, EVP, Chief Administrative Officer & General Counsel, **RegionalCare Hospital Partners**

Leigh Walton, Member, **Bass, Berry & Sims PLC**

Jeff Wasserstein, SVP Business Development & Strategy,
Fougera Pharmaceuticals Inc.

Frank R. Williams, Jr., Sr. Managing Director of Acquisitions, **Medical Properties Trust, Inc.**

Amelia (Amy) Wright, President, **Wright Consulting**

Caroline Young, President, **Nashville Health Care Council**

CONTINUING EDUCATION CREDITS:

Continuing Education Credits (e.g. CLE, CPE, CME, etc.) may be available for iiBIG conferences. Upon request conference attendees will be provided with a "Certificate of Attendance" and a copy of the conference agenda, showing topics, length of sessions, and name(s) and professional affiliation(s) of presenter(s) for each session. Attendees wishing to apply for continuing education credits for attending this conference may submit this documentation to the relevant organization in his/her state when applying for such credits.



Program Level: Overview
No Advance Preparation Required
CPE Credits awarded: 9.5

No Prerequisites Required
Program is a "Group Live" offering

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WEDNESDAY, FEBRUARY 1, 2012

12:00 – 2:00 Registration & Networking

2:00 - 2:10

WELCOME TO NASHVILLE – Opening Remarks



Caroline Young, President,
Nashville Health Care Council (NHCC) – Nashville, TN

2:15 - 3:15

State of the Healthcare Industry: What does 2012 hold in Store for Healthcare Deal-Making?

- How will the 2012 Presidential and Congressional elections affect the business of healthcare?
- Individual Mandate: Implications of a Supreme Court Decision
- Who will be leading the deal-making pace: Strategic or Financial Buyers?
- Medicare Reimbursement: Is Revolutionary Change Coming?
- How will State Health Insurance Exchanges affect the Business of Healthcare?

MODERATOR:



Steven Elek, III, Partner-in-Charge, Healthcare Transaction Services, **PwC** – Philadelphia, PA

PANELISTS:



Donald A. Adam, SVP/Chief Development Officer,
LHC Group, Inc. – Lafayette, LA



Richard S. Cohen, President,
The Walden Group, Inc. (Healthcare Investment Banking) – Tarrytown, NY



Marshall Sonenshine, Chairman & Managing Partner,
Sonenshine Partners – New York, NY



Timothy J. Spillane, SVP, Corporate Development,
AMERIGROUP Corporation – Virginia Beach, VA

3:15 - 3:45

Refreshments & Networking

3:50 – 4:35

Cost Efficiency Roundtable

- Navigating the Intersection of Payor and Provider
- Business Perspectives from Innovators and Entrepreneurs Focused on Improving Patient Care While Managing Costs

MODERATOR:



Angela Humphreys, Member,
Bass Berry & Sims, PLC – Nashville, TN

PANELISTS:



Bo Bartholomew, Founder & CEO,
PharmMD Solutions – Nashville, TN



Paul Candino, Chairman & CEO,
Palladian Health – West Seneca, NY



Curtis J. Thorne, CEO,
MedSolutions – Franklin, TN



Daniel Timblin, Vice President & Treasurer,
BlueCross/BlueShield of Tennessee – Chattanooga, TN

4:40 – 5:25

The Healthcare Transaction Life-Cycle: Due Diligence, Risk Management, and Other Considerations to Maximize Success During and After the Transaction

MODERATOR:



Scott Linch, Partner-in-Charge, Transaction Advisory Services, **Dixon Hughes Goodman LLP** – Charlotte, NC

PANELISTS:



Stephen J. Dresnick, MD, President,
Dresnick Healthcare Advisors – Miami, FL



Burk Lindsey, Managing Director, Health Care Investment Banking, **Raymond James & Associates** – Nashville, TN



Bill Siren, Practice Leader, Healthcare Consulting,
AlixPartners – Brentwood, TN



Amelia Wright, Principal,
Wright Consulting – Nashville, TN

5:30 – 7:00

WELCOME TO NASHVILLE

EVENING NETWORKING RECEPTION



THURSDAY, FEBRUARY 2, 2012

8:00 – 9:00 Continental Breakfast, Networking & Registration

9:00 – 9:45

Hospital Roundtable: Outlook for Investment and M&A Activity in the For-Profit & Non-Profit Hospital Sector

MODERATOR:



Leigh Walton, Member,
Bass Berry & Sims, PLC – Nashville, TN

PANELISTS:



Kenneth D. Hawkins, SVP, Acquisitions & Development, **Community Health Systems (CHS)** – Franklin, TN



Jone Koford, President, Strategic Growth & Development, **LifePoint Hospitals, Inc.** – Nashville, TN



Howard Wall, EVP, Chief Administrative Officer & General Counsel, **RegionalCare Hospital Partners** – Brentwood, TN

“There is a temptation in our networked age to think that ideas can be developed by email. That’s crazy.

Creativity comes from spontaneous face-to-face meetings, from random discussions.

You run into someone, you ask what they are doing, you say ‘Wow,’ and soon you’re cooking up all sorts of ideas.”

– Steve Jobs, (1955 - 2011)



THURSDAY, FEBRUARY 2, 2012 (CONT.)

9:50 -10:35

Financial Investors Roundtable: Healthcare Opportunities for Private Equity, Venture Capital and other Financial Buyers

MODERATOR:



Leslie Anderson, Managing Director, Commercial Business Banking, **BMO Harris Bank** – Chicago, IL

PANELISTS:



Terry Crabtree, Interim CEO, **Deaconess Associations, Inc.** – Cincinnati, OH



William D. Drehkoff, Principal, **Linden Capital Partners LLC** – Chicago, IL



Brendyn Grimaldi, VP, **Halyard Capital** – New York, NY



Joseph F. Nowoslawski, MD, Managing Director, **Nova Venture Fund, Ltd.** – Malvern, PA

10:40 -11:10

Morning Break, Refreshments & Networking

11:15 –12:00

Healthcare Real Estate Roundtable: Opportunities in Healthcare Properties: The role of Real Estate in Healthcare Deal-making

MODERATOR:



Frank R. Williams, Jr., Sr. Managing Director of Acquisitions, **Medical Properties Trust, Inc.** – Birmingham, AL

PANELISTS:



Stephanie T. Anderson, Chief Acquisitions Officer, **Health Care REIT, Inc.** – Toledo, OH



Michael Goldenberg, President, **Health Realty Advisors, Inc.** – Springfield, PA



Frank Nelson, Executive Director, Medical Academic Practice Group, **Cushman & Wakefield** – Boston, MA

12:05 -12:55

Regulatory & Enforcement Issues in Healthcare Transactions: Navigating Regulatory, Enforcement & Other Legal Issues in Healthcare Deal-Making

MODERATOR:



Ari J. Markenson, J.D. M.P.H., Partner, **Benesch Friedlander Coplan & Aronoff, LLP** – White Plains, NY

PANELISTS:



Bradford C. Burkett, Senior Managing Director, **Epsilon Securities LLC** – New York, NY



Barry Freeman, Partner, **Summer Street Capital Partners** – Buffalo, NY



James C. Hoffman, SVP, Business Development, **lasis Healthcare LLC** – Franklin, TN



Jeffrey C. Nahley, Managing Director, Healthcare Investment Banking, **Signal Hill Capital Group LLC** – Nashville TN

1:00 – 2:00

NETWORKING LUNCHEON KEYNOTE: “Healthcare Investment Opportunities in Poland”

PRESENTERS:



Pawel Pietrasieński, Minister Counselor, Chief of Section, **Trade & Investment Section, Embassy of Poland** – Washington, DC



Richard A. Walawender, Principal, Corporate and International Group, **Miller Canfield** – Detroit, MI

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Embassy of Poland in Washington, DC

2:00 – 2:45

Strategic Investors Roundtable: Outlook for Synergistic Growth-through-Acquisition Activity in the Non-Hospital Sector from the Perspective of Strategic Buyers

MODERATOR:



Trey Crabb, President, **Health Strategy Partners** – Nashville, TN

PANELISTS:



Monika Brown, VP Corporate Strategy & Business Development, **Mckesson Corporation** – Alpharetta, GA



Gregg S. Talbert, Ph.D., Managing Director, Corporate Finance and Investment Banking, **Eli Lilly and Company** – Indianapolis, IN



Jeff Wasserstein, SVP Business Development & Strategy, **Fougera Pharmaceuticals Inc.** – Florham Park, NJ

2:45 - 3:15

Afternoon Refreshments & Networking

3:20 – 4:00

Financing Growth: The State of the Healthcare Capital Markets -- Attracting Capital & Viable Alternative Paths

MODERATOR:



Dan Davidson, Managing Director, **Coker Capital Advisors, LLC** – Atlanta, GA

PANELISTS:



Keith Gregg, MBA, CLP, Chairman, **JRG Ventures** – Brentwood, TN



Christopher Smith, SVP, SE/SW Region, **Healthcare Finance Group LLC** – Charlotte, NC

4:05 – 4:30

HEALTHCARE ENTREPRENEUR BUSINESS PLAN PRESENTATION: “ELEVATOR PITCH”

PRESENTER:



Kursheed Anwer, Ph.D., **EGEN, Inc.** – Huntsville, AL



EGEN, Inc. is a privately-held biopharmaceutical company developing DNA and RNA therapeutics. Our lead product is in phase II clinical trials for multiple cancers and a broad-based drug delivery platform. The company has in-house competencies in chemistry, formulation and in vivo evaluation that allows for rapid in-house assessment and learning.

4:30

CONFERENCE CONCLUDES: ‘THANKS FOR THINKING IIBIG’

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Bass, Berry & Sims PLC provides an integrated and interdisciplinary approach to promote the success of our clients in the healthcare industry. Our firm has participated in the evolution of the healthcare industry in Nashville, the capital of entrepreneurial healthcare. We represent many of the largest providers of acute care, ambulatory surgery, diagnostic imaging, disease management and long-term care services in the United States. We have structured our healthcare practice as an integrated group of more than 100 attorneys in virtually all practice areas of the firm who blend their substantive expertise to meet the unique demands of the healthcare industry. We not only consider ourselves legal counsel to our clients, but business partners as well. For more information, visit www.bassberry.com.

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The law firm of Miller Canfield represents clients from 18 offices in five countries including three in Poland: Warsaw, Wroclaw and Gdynia. Its New York office recently expanded to accommodate increased international activity. Clients include multi-national manufacturers, global retailers, financial institutions, public institutions including universities, and privately held companies in the emerging sectors of life sciences, medical devices, renewable energy and technology. Legal services span immigration, trade regulation, corporate compliance, product safety, intellectual property protection, economic incentives and more. Miller Canfield is working with U.S. healthcare enterprises interested in expanding in Poland as the government reforms its growing healthcare industry.



The Trade and Investment Promotion Sections of the Polish Embassies and Consulates were created to help business from Poland to expand globally. Its mission is to also assist foreign businesses looking to buy goods and services in Poland or locate there. Services include: Legal framework for foreign businesses' activities in Poland; Privatisation of state-owned companies; Investment opportunities in Poland; Sales Leads; Tax regulations; and, Labour market and employment possibilities. For more information, please visit <http://washington.trade.gov.pl>.

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Benesch is a business law firm with offices in Cleveland, Columbus, Indianapolis, Philadelphia, Shanghai, White Plains and Wilmington. Benesch is dedicated to building a deep understanding of our clients, their businesses and their industries. The firm services national and international clients that include public and private, middle market and emerging companies as well as private equity funds, entrepreneurs, non-profit organizations, trusts and estates. For more information go to: <http://www.beneschlaw.com/>



As the 13th largest CPA firm in the US, Dixon Hughes Goodman combines industry experience, comprehensive accounting and advisory services and a strong commitment to service. Dixon Hughes Goodman offers a dedicated group of professionals across multiple service lines to provide private equity firms and their portfolio companies a full array of services to meet their demanding needs in a challenging market. With a focus on the middle market, our integrated industry approach allows us to understand all aspects of a private equity firm's business needs and enables us to serve clients throughout the fund life cycle. For more information email PEinfo@dhgllp.com or go to: www.dhgllp.com/private_equity



PricewaterhouseCoopers' Transaction Services group advises corporations and private equity firms on acquisitions, divestitures, joint ventures, initial public offerings and other capital markets transactions. Our practice consists of dedicated, experienced deal professionals and industry specialists providing financial, tax and other due diligence services, integration and post-deal support. With the in-depth transaction experience gleaned from serving corporate and private equity clients globally, we can help you do the right deals, negotiate with power and control, and help increase your chances of generating greater returns from transactions. For more information about our M&A capabilities, please visit www.pwc.com/ustransactionservices

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AlixPartners LLP is a global business-advisory firm offering comprehensive services in four major areas: enterprise improvement, turnaround and restructuring, financial advisory services and information management services. The firm's specialty is urgent, high-impact situations when results really matter. Our healthcare advisory services include: transaction and valuation consulting, operational improvement, strategic development, litigation consulting and expert testimony, efficiency studies and reviews for attorneys general. The firm has more than 900 professionals and 16 offices around the world, and can be found on the Web at www.alixpartners.com.



Coker Capital Advisors is a premier healthcare focused investment bank that provides financial advisory and capital raising solutions to clients in connection with mergers, acquisitions, restructurings and other strategic financial transactions. Our approach to serving clients is particularly attractive to those middle market companies and private equity firms that value the hands-on involvement of our senior bankers in the evaluation and execution of strategic alternatives. Coker Capital Advisors is distinguished by its strong commitment to integrity, client service and by the thoughtful professional advice and execution it provides to all of its clients, which include: Leading middle-market and emerging growth healthcare companies; Private equity sponsors and financial investors; Family-owned and closely held businesses; Proven management teams seeking an advisor and strategic advocate.

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Healthcare Finance Group, LLC (HFG) is a specialty lender providing senior secured financing to all sectors of the healthcare industry. HFG offers secured revolving lines of credit and term debt facilities up to \$150 million with custom tailored terms to meet our clients' needs. We are headquartered in New York City and have origination offices in California, North Carolina, New Jersey and Connecticut.



In terms of domain expertise, dedicated resources, and transaction track record, the Health Care Investment Banking Group of Raymond James & Associates is one of the oldest, largest, and most successful health care-focused advisory services practices in the United States. The Group provides a broad range of advisory and capital-raising services to middle-market health care companies and health care-focused financial sponsors and has senior banking personnel focused on a wide variety of health care sectors. The Group's investment bankers have advised on over 300 transactions, including mergers and acquisitions with an aggregate value of over \$19 billion and equity and debt financings in excess of \$16 billion. The Group has offices in Nashville, Tennessee, St. Petersburg, Florida and Denver, Colorado. Raymond James & Associates is a full-service financial services firm with investment banking, equity research, institutional sales and sales trading, and asset management operations. The Firm was founded in 1962, has been public since 1983 (NYSE: RJF), and has approximately \$3.2 billion in revenue and a market capitalization of ~ \$3.1 billion. The Firm's investment banking and research teams have a growth company focus and orientation and an industry-focused, knowledge-driven approach. The Firm has 27 North American investment banking and institutional sales offices, and international operations in numerous international cities including Brussels, Buenos Aires, Geneva, London, Mumbai, Paris, Toronto, and Vancouver. Raymond James was named Middle Market Investment Bank of the Year by Buyouts Magazine in 2010.



Sonenshine Partners is a New York-based investment bank that provides integrated strategic and financial advisory services. Owned and managed by our partners, who are former principals of major Wall Street firms, we provide the highest quality advice related to mergers and acquisitions, restructurings, strategic alliances, joint ventures and financings. Since its inception, the firm has completed major M&A, restructuring and corporate finance assignments on behalf of senior executives, management teams, boards of directors, creditors, and independent committees for large cap and middle market companies. Our professionals are among the most skilled and experienced in the industry and emphasize: Excellence in strategy and negotiation; Senior level access to companies, Boards and Investors; Creativity; and Professional ethics. For more information: www.sonenshinepartners.com

COMPANY BUSINESS PLAN "ELEVATOR PITCH" PRESENTATION:



EGEN, Inc. is a privately-held biopharmaceutical company developing DNA and RNA therapeutics. Our lead product is in phase II clinical trials for multiple cancers and a broad-based drug delivery platform. The company has in-house competencies in chemistry, formulation and in vivo evaluation that allows for rapid in-house assessment and learning.

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ABOUT OUR EXECUTIVE SPEAKING FACULTY



**Donald Adam, SVP / Chief Development Officer,
LHC GROUP, INC.**

Don Adam was named Senior Vice President and Chief Development Officer for LHC Group (LHCG:NASDAQ), a leading national provider of home health and hospice services, in August 2011. In his role, he is responsible for the advancement of LHC's corporate vision through the identification and negotiation of joint venture partnerships, mergers, acquisitions, and other combinations with acute care health systems and other providers to optimize their home health and hospice service lines. Prior to joining LHC, from 1999-2011, Don served in a similar role for RehabCare, a \$1.4B post-acute healthcare company that provided acute rehabilitation, long term acute care, and skilled nursing rehabilitation services. RehabCare was acquired by Kindred Healthcare (KND:NYSE) in June 2011. Before joining RehabCare in 1999, he enjoyed a successful career in Corporate Banking. He holds a Bachelor's Degree in Finance from Penn State, and a MBA from the University of Pittsburgh.



**Leslie Anderson, Managing Director, Commercial Business
Banking, BMO HARRIS BANK**

Leslie J. Anderson, is currently a Senior Vice President/Managing Director for BMO Harris Bank's Corporate Banking Group. In her current role, Leslie manages teams that focus both on the Chicago and Northwest Indiana business market, which consists of businesses with revenues up to \$100 million as well as teams that focus on the broader Middle Market sector, which includes banking clients with revenues up to \$500 million. With the broader Middle Market team, Leslie's group is focusing on Healthcare Device Mfg. M&A, Senior Housing and New Market Tax Credit Financing along with general manufacturing and service corporations. Leslie has been in the banking industry for over 20 years, all within the Chicago market. She began her career in banking at NBD Bank Chicago where she spent time as an internal auditor and served as a lender in their Asset Based lending group. After NBD Bank, Leslie spent four years with Harris Bank in their Middle Market Lending group, where she managed a portfolio of middle market companies ranging in sales from \$10-\$150 million. During her remaining three years at Harris Bank, Leslie served the Bank as Vice President/Director of its Urban Emerging Markets group where she developed and implemented the bank's Commercial, Private Client and Retail market penetrating strategies focused initially on the African American, Hispanic and Asian markets. After Harris Bank, Leslie spent almost 7 years with Fifth Third Bank as Vice President/Team Leader responsible for leading teams in their Chicago Middle Market Banking group and establishing and leading the execution of the bank's first Middle Market Healthcare team.

Leslie has a B.S. in Finance from Hampton University (Hampton, VA) and an MBA with a focus in Entrepreneurship, Marketing and Strategy from Northwestern University's Kellogg Graduate School of Management (Evanston, IL). Other affiliations include Professional Advisor for DePaul University, Mentor to Kellogg Graduate School's Entrepreneurship Program, active member of youth and economic development programs with Delta Sigma Theta Sorority, Inc., board Member for Chicago Entrepreneurship Center, Learn Charter School, Partnership For Cures and Leadership Greater Chicago. Leslie is also a 2006 Leadership Greater Chicago Fellow.



**Stephanie Anderson, Chief Acquisitions Officer - Senior Housing,
Health Care REIT, Inc.**

Ms. Anderson joined Health Care REIT in 2010, and implements and contributes to the achievement of the company's senior housing investment and growth objectives.

Ms. Anderson has nearly 20 years of experience in the health care real estate industry. Prior to joining the company, she was Managing Director, Real Estate for GE Capital – Health Care Financial Services, where she led acquisitions of health care properties. Ms. Anderson has served on the NIC Board of Directors and the ASHA Executive Board.

Ms. Anderson holds a BS from Auburn University and an MBA from Georgia State University.



**Khursheed Anwer, PhD, President & CSO,
EGEN, Inc.**

Khursheed Anwer, Ph.D., is President & Chief Scientific Officer at EGEN, Inc. in Huntsville, Alabama. He is responsible for all corporate and R&D functions of the company. Dr. Anwer has 18 years of experience in the discovery and development of nucleic acid based therapeutics from bench to bed side. Before joining EGEN in July 2002, Dr. Anwer served in various lead roles at Valentis (Houston, Texas), a gene therapy company, from 1993-2002. Dr. Anwer received his Ph.D. in Physiology/Pharmacology from Ohio University and post-doctoral training from the University of Texas Health Science Center, at Houston, Texas. He is the inventor on several U.S. patents, recipient of NIH and FDA funding, and has authored numerous scientific publications from his active career in research and development. Dr. Anwer is also an adjunct professor in the Department of Biological Sciences at the University of Alabama in Huntsville.



**Samuel "Bo" Bartholomew III, Founder and Chief Executive
Officer, PharmMD**

Samuel "Bo" Bartholomew, III, is an experienced healthcare executive having served as founder of eMedical, LLC, as managing partner of Integration Ventures, LLC and associate administrator for Centennial Medical Center and StoneCrest Medical Center with HCA. As part of the StoneCrest Executive Team, he led efforts to build a \$100 million state-of-the-art hospital on time and under budget. Now serving as President, CEO and a founder of medication therapy management provider PharmMD, Bartholomew is leading the growth and development of the company as it offers services and products with a team of clinical and IT experts from around the country to lives in all 50 states.

As President, CEO and a founder, Bartholomew has led PharmMD through rapid growth over the past four years with several rounds of funding and a nationwide expansion of services. PharmMD is a medication therapy management (MTM) company serving large employers and health plans. PharmMD manages the appropriate use of medications to improve the health of the individual and manage employers' pharmacy costs.

1/4th of all Emergency Rooms visits in the nation can be attributed to prescription related medication errors. Employers and health plans are seeing their drugs costs rise while at the same time covering the costs of the mis-managed medications causing their medical claims to rise. MTM can help lower these numbers. The Centers for Medicare & Medicaid Services (CMS) included a definition of MTM in its 2006 document. CMS now dictates that each Part D Sponsor is required to incorporate a MTM program into their plans' benefit structure.

Bartholomew brings to his position as CEO a depth of expertise in healthcare. Prior to helping found PharmMD, Bartholomew has worked with health IT firms, hospitals, and disease management firms. Bartholomew

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adds a diverse perspective by bringing a military and a seminary background to what he does and he was trained in HCA's Executive Development Program training the COO's and CEO's for HCA's hospitals nationwide.

Bartholomew currently serves as the Chairman of Leadership Healthcare representing over 500 members is fostering the next generation of healthcare leaders. He serves on the board of the Nashville Healthcare Council, the Tennessee Center for Bioethics and Culture, the Tennessee Red Cross. His four kids and wife, Sarah, are his most valued accomplishments in life.



**Monika Brown, VP Corporate Strategy & Business Development,
MCKESSON CORPORATION**

Monika Brown is vice president of Corporate Strategy and Business Development with McKesson Corporate. In this role, she is responsible for McKesson Corporation's mergers and acquisition activity with a focus on the healthcare technology businesses. Monika joined McKesson in 1999 through the acquisition of HBO & Company and prior to joining the Corporate Strategy and Business Development group, she held positions in finance and investor relations. During her tenure Monika has been involved in over 40 closed transactions with a total value in excess of \$5 billion. Monika earned a bachelor's degree in business administration from The Ohio State University.



**Bradford C. Burkett, Senior Managing Director,
EPSILON SECURITIES LLC**

Mr. Burkett is a Senior Managing Director at Epsilon Securities. He has nearly 25 years of financial advisory, transactional and operating experience, primarily in the healthcare industry. His experience includes advising clients on a wide variety of transactions, including mergers and acquisitions, equity fund raisings, financings and restructurings.

Mr. Burkett focuses on the healthcare IT, services and senior living industries. Mr. Burkett has significant operating experience in early to mid stage healthcare firms. He has served as Chief Executive Officer of three venture-backed healthcare services and healthcare information technology companies, and as a senior executive in two others. This blend of a decade of advisory experience, coupled with a decade of operational and leadership positions in healthcare firms, gives Mr. Burkett a unique perspective, and allows him to deliver advice to his clients tempered by operational and entrepreneurial experience.

Mr. Burkett most recently was the Head of Healthcare Investment Banking at Navigant Capital LLC (a division of Navigant Consulting, Inc. (NYSE: NCA). Mr. Burkett began his career and spent nearly a decade with the international law firm Kaye Scholer LLP in New York, where he was a corporate attorney advising clients on mergers and acquisitions and public and private offerings of debt and equity securities. This combination of deep transactional experience coupled with deep operational and management experience allows Mr. Burkett to deliver clients a unique perspective and provide true value added transaction advisory services.

Mr. Burkett holds a JD from Rutgers School of Law, where he was a member of the law review, and a BA from Rutgers College. He is a member of the Bars of the States of New York and New Jersey. In addition, Mr. Burkett serves on the Boards of Directors of several venture and private equity backed private companies and is a frequent speaker on healthcare M&A and finance issues.



**Paul J. Candino, CEO,
PALLADIAN HEALTH**

Paul J. Candino is an accomplished healthcare executive with 30 years of diverse experience and success in some of the more difficult healthcare markets in the United States. Candino is a proven leader in building organizations into fiscally sound, provider-friendly businesses providing quality healthcare services to their communities.

Candino has served as Chief Executive Officer (CEO) of Palladian Health, LLC, formerly known as Prism Health Networks, since November 2001, and also serves as the Company's Board Chairman. Candino developed the organization from an Upstate New York chiropractic network into a full-service health benefits management firm administering musculoskeletal health, pharmacy, and other benefits management services for 20 healthplans and various employer groups and their more than 4 million members. Palladian's gross revenue has increased by more than 200% over the past 4 years.

Prior to his role at Palladian, Candino served as President and CEO of Cabrini Medical Center in New York City. In addition, Candino served 7 years as CEO of Erie County Medical Center in Buffalo, New York, and for 4 years as CEO of Wyoming County Community Hospital in Warsaw, New York. Prior to that, he was a healthcare consulting manager at Ernst & Young in New York City.

Candino received his Masters of Business Administration and Bachelor of Science Degrees from the State University of New York at Buffalo. He is also a licensed non-practicing Certified Public Accountant.



**Richard S. Cohen, President,
THE WALDEN GROUP**

Mr. Cohen has been President of The Walden Group for more than 12 years and has orchestrated more than 60 healthcare merger and acquisition transactions there. He is an expert on healthcare market dynamics, valuation, and complex transactions and has relationships with most of the major healthcare companies worldwide. Frequently, Mr. Cohen is called upon to lecture at major healthcare conferences and universities on the subject of mergers and acquisitions and related topics. He was Co-Chair of the 7th Annual Healthcare M & A Conference in 2009. He also chaired a conference, entitled "E-Commerce Strategies for Medical Device Manufacturers", as part of the annual Medical Design and Device convention in New York City.

Mr. Cohen began his career as a corporate and securities attorney at Wachtell, Lipton, Rosen & Katz, a prominent law firm specializing in mergers and acquisitions. Afterward, he served as a senior officer of The Trump Group, a corporate acquisitions firm. He has been an officer and director of several public and private companies, including President of a security products manufacturer. Mr. Cohen has been associated with several medical supply companies for more than 30 years. He has a B.A. degree from Cornell University, a J.D. degree from The New York University School of Law, where he was an editor of the law review, and attended the Leonard M. Stern Graduate School of Business, New York University. Mr. Cohen served on the boards of several philanthropic institutions, and has been a guest lecturer at Columbia University's Graduate School of Business. He received a Distinguished Service Award for his work for one such philanthropy.

